HONORED TO BE RECOGNIZED AS THE BEST BANK IN THREE READER RANKINGS CATEGORIES BY *FINANCE & COMMERCE* FOR THE SECOND YEAR IN A ROW

**TOP RANKING IN BUSINESS BANKING**

**BEST SMALL BUSINESS BANKING WINNER**

**BEST COMMERCIAL MORTGAGE LENDER WINNER**

**BEST BUSINESS BANK WINNER**

BWBMN.COM
For the past four years the readers of Finance & Commerce and Minnesota Lawyer have chosen their most trusted brands and business partners. This year’s selections include many repeat winners and several newcomers.

How are companies chosen for Reader Rankings? Well, just like it sounds. We pick the categories, populated with a list of companies that have been nominated over the past years. If a company is not on the list, they are added by write-in or can be suggested to us for inclusion. Our readers then vote on their favorites through our website. We then tally the votes and the bragging rights begin — Reader Rankings 2020.

We thank you for your support in making the decisions on the winners of the 2020 Reader Rankings. And no doubt, the businesses you selected in the top spots appreciate your support every day.

Congratulations to the winners!
Sincerely,
Bill Gaier
Publisher
Commercial Real Estate

BEST Commercial Real Estate Brokerage
1. Doran Companies
Doran Commercial is a full-service real estate management company whose experience includes retail, industrial and corporate sites.
2. KimbleCo
3. Davis
3. CBRE

BEST Commercial Leasing Company
1. Doran Companies
Doran Commercial is a full-service real estate management company whose experience includes retail, industrial and corporate sites.
2. KimbleCo
3. Davis

BEST Commercial Real Estate Developer/Partner
1. Doran Companies
Doran Development is among the fastest-growing real estate development firms in the Upper Midwest because our standard for excellence never wavers. Our creative leadership is behind the most sought-after buildings in the communities in which we develop.
2. KimbleCo
3. Davis

BEST Commercial Property Manager
1. Ryan Companies
As a real estate owner, design-builder and developer, Ryan’s Real Estate Management team brings unmatched insights to property and leasing management that lead the market in increasing property value and decreasing operating expenses while creating highly satisfied and loyal customers.
2. Davis
3. CBRE

BEST 1031 Exchange Experts
1. The Excelsior Group
The Excelsior Group (TEG) is a full-service Minneapolis real estate firm offering boutique-level services in the fields of management, real estate and more.
2. Commercial Partners Exchange Company, LLC
3. Cushman & Wakefield

BEST Tenant Representation
1. KimbleCo
KimbleCo exists to help you meet, and exceed, your company’s business goals by focusing on maximizing the return on your real estate assets. This means mitigating risk, reducing cost and providing valuable inputs that will improve your real estate assets and enhance your workplace.
2. Davis
3. Cushman & Wakefield

BEST Appraisal Companies
1. CBRE
CBRE, the foremost commercial real estate firm in the world, began operations in the Minneapolis/St. Paul area in 1974. CBRE leads the region with hundreds of professionals working together delivering superior service to our clients through diverse service lines.
2. MN Real Estate Appraisal Services
3. Shenehon Company

BEST Title Companies
1. Guaranty Commercial Title
Guaranty Commercial Title, Inc. presents a new platform for the delivery of title services. It’s a platform based on the expertise and ingenuity of a visionary team of title professionals that view the title process as a strategy rather than a box that needs to be checked prior to closing.
2. Commercial Partners Title
3. First American Title

BEST Commercial Valuation
1. CBRE
As globalization and connectivity continue to reshape the marketplace, our valuation & advisory experts stay on top of the market with high-quality, market-leading analysis and property valuations worldwide.
2. Diversified Real Estate Services
3. Minnesota Real Estate Appraisal Services

Business and Office Services

BEST Business Bank
1. Bridgewater Bank
The vision to see banking differently. We provide an unparalleled experience — and our clients notice the difference. That’s the refreshing attitude of the finest entrepreneurial bank in the Twin Cities.
2. U.S. Bancorp
3. Wells Fargo

BEST Insurance Brokerage
1. Christensen Group
Christensen Group is focused on connecting you to the financial solutions and expertise you need to effectively manage risk and protect your future.
2. Cobb Strocker Dunphy & Zimmermann
3. Kraus-Anderson Insurance

BEST Executive Search Firms
1. Robert Half
Robert Half Executive Search helps companies build superior leadership teams, focusing on C-level and VP-level roles. We can expedite your hiring process and ultimately help find the best available executive match for your company.
2. LymanDoran
3. CorTalent
3. Midwest Financial Search Partners

BEST Accounting Firm
1. CliftonLarsonAllen
Quality decision making begins with dependable, fairly presented financials. CLA’s audit services enable you to transform numbers into accurate, meaningful information — unbiased, objective, financial resources that your stakeholders demand.
2. Redpath and Company
3. Baker Tilly Virchow Krause, LLP
3. Boulay Group
It’s no wonder that Julie Kimble and her team at the eponymous full service real estate company KimbleCo are at the top of readers’ lists when it comes to tenant relations. Collectively, they have more than a half century of experience and expertise in every aspect of commercial real estate: developing projects from the ground up, leasing and sales, project management and consulting. In short, if it involves real estate, the KimbleCo team has been there, done that, and built it.

To what does Kimble attribute her company’s success? She points to wholeheartedly embracing the core values she and her team have laid out for themselves. These values and what they mean to the team underpin everything they do, Kimble explains:

“Core values of integrity — something we really want to be known for; Excellence — to be learning something with each project and improving for the next one; Transparency and Communication always; Giving Back — we are a Minnesota Keystone company; and just recently we added, Healthy People, Healthy Business. We believe that if we are healthy as individuals we will have a healthy business and serve our clients better.”

In her more than 35 years in real estate, Kimble has learned the absolute importance of building relationships. She’s proud to say that 99 percent of their business is referral or repeat business.

Kimble is also set apart from its competitors by its diverse and deep set of expertise. Having been on all sides of a project gives Kimble’s team a unique perspective when it comes to tenant representation.

“We are better able to advise,” she said. “We have unique understanding of what it is to be a landlord, we have developed buildings from the ground up and we leverage this experience to benefit our clients.”

These days the team’s deep bench is particularly important as everyone navigates COVID-19 and, hopefully soon, a post-virus world.

“We have been thankful and surprised that we’ve been signing new business throughout this time,” Kimble said. “There are all kinds of reasons why clients still need real estate help.”

Their industrial clients have been holding steady or growing this year, while retail clients are challenged. The biggest unknown now is how KimbleCo’s traditional office clients’ space needs may or may not change in the future. The situation has been a good time for Kimble and her team to think critically about the future of office space in a post-COVID era, she said.

“We’ve been learning what we need to know about making buildings healthier,” she said. “There’s been a lot of focus from our clients on housing their employees in the safest way.”

That desire to learn is at the heart of Kimble’s way of doing business, she said. “Our company is really built on a foundation of our core values,” she said. “We are proud to be one of very few certified WBE in the industry. We are always honest with people about what we know, and what we don’t know.

“We ask a lot of questions. We won’t pretend to be something we’re not.

“Maybe most importantly, we don’t do transactions, we build relationships.”

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1. Priority Courier Experts
   Priority Courier Experts is the leading provider of same-day logistics services for Minneapolis, St. Paul, and throughout Minnesota and the upper Midwest.
2. Metro Legal Services Inc
3. OnTime Delivery

BEST Data Recovery Service
1. Atomic Data
   Sooner or later your business will experience a disaster, natural or manmade. What do you do then? You need a plan—our architects and engineers will create custom DR plans and playbooks for your business to follow in the event of a disaster. They’ll provide you with a way forward when you need it most.
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3. Chipheads

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2. Iron Mountain
3. Shred Right

BEST Document Management
1. Loffler Companies, Inc.
2. Metro Sales Inc.
3. Coordinated Business Systems
4. Nightowl Discovery
5. Shepherd Data Services

BEST Tech Recycling & Disposal
1. Atomic Recycling LLC
   Atomic Recycling incorporates the latest technology and procedures available for the recovery of construction materials. Combining your on-site source separation and our recycling facility, your project can achieve even greater recycling percentages.
2. Tech Dump
3. Best Buy

BEST IT Outsourcing Provider
1. Deloitte
   We help companies discover, understand, and embrace the benefits of cloud-based IT outsourcing solutions, by developing the strategies that help organizations leverage business relationships to acquire the innovation, capabilities, and talent they need to effectively compete in today’s rapid, innovation-driven environment.
2. IBM
3. Thomson Reuters Legal Managed Services

BEST Office Equipment
1. Innovative Office Solutions
   Productivity runs deeper than the supplies you use on the job each day. At Innovative, it’s connecting the dots between the work environment and the people in it, between the tools they need and the systems that supply them.
2. Fluid
3. Loffler Companies, Inc.

BEST Office Supplies
1. Office Depot
   The ODP Corporation is a leading provider of business services, products and digital workplace technology solutions to small, medium and enterprise businesses.
2. Staples
   Worklife solutions for all. We inspire what could be, and help make it a reality. We’ll help you find solutions in the categories that matter most: business essentials, technology, facilities and breakroom, furniture, print and promotional products.
3. Twin City Office Supply

BEST Printer
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2. MetroSales
3. ARC St. Louis Park
3. FedEx

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1. Bridgewater Bank
   As the premier lender in the Twin Cities, Bridgewater is preferred by savvy entrepreneurs who value creativity, flexibility and moving quickly. Why not work with a local partner to get your project off the ground?
2. U.S. Bancorp
3. Minnesota Bank & Trust

BEST Small Business Banking
1. Bridgewater Bank
   As an entrepreneur, you want to focus on growing your business — not running it. Let Bridgewater’s simple solutions for business do the work for you.
2. SPIRE Credit Union
3. Sunrise Banks
3. Bremer Bank

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   At Ryan Companies, we believe the value of the buildings we design, develop, finance, manage and construct is about more than dollars and cents — it’s also about the value they bring to the people who use them and the communities that surround them.
2. Mortenson Construction
3. Kraus-Anderson Construction

BEST Contractor
1. Doran Companies
   At Doran Construction, we bring our formidable depth of experience and passion for quality to every project we undertake. Our extremely high standards for design, aesthetics and workmanship are evident in our numerous successful projects.
2. Frana Companies
3. Timco Construction

Construction
BEST Architect

1. Doran Companies
   With a solid understanding of form and function, our architecture teams collaborate to create aesthetically pleasing architecture and also ensure the fundamental structural design elements necessary for its ultimate success.

2. Synergy Architecture Studio
3. Alliiance
3. RSP Architects

BEST Engineer

1. BKBM Engineers
   IMAGINE IT, DREAM IT, THEN TALK TO US We are structural, civil, and restoration engineering experts. Trained to be creative, designed to be responsive, and built to be collaborative. Leverage our strengths and think BIG!

2. Michaud Cooley Erickson

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1. Menards
2. JL Schwieters Construction
3. Brock White

BEST Construction/Real Estate Law Firm

1. Winthrop & Weinstine
   We represent real estate developers, lenders, equity investors, nonprofits and institutions in all aspects relating to getting projects built — from land acquisition to landlord/tenant issues and beyond.

2. Larkin Hoffman
3. Faegre Baker Daniels
3. Messerli & Kramer

BEST Electrical Contractor

1. Hunt Electric
   Hunt Electric is lighting the way to innovation in the electrical industry by implementing cost-effective, environmentally conscious, people-first solutions for every client, every time.

2. JBerd
3. Parsons Electric

BEST Concrete Company

1. Cemstone
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2. Northland Concrete and Masonry
3. Molin
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1. **Swanson & Youngdale Inc.**
   - With over 300 hundred expert tradespeople equipped with the very latest tools and equipment, S&Y maintains the flexibility, resources, and experience to deliver superior results on every commercial project—from small offices to apartment buildings, to massive stadiums.

2. Protouch Painting.
3. JB Nelson

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1. **J-Berd**
   - At J-Berd Mechanical Contractors, Inc., we build value for our clients by providing innovative mechanical solutions and superior project planning. We do not hire outside contractors — we perform all the work we bid.

2. Egan Company
3. Schadegg Mechanical Inc.
4. Bruce Nelson Plumbing & Heating

### BEST Security Company

1. **Atomic Data**
   - Our IT Security as a Service is an all-encompassing solution: analysis, scanning, patching, policies, consulting, training, IPS & firewall management, and two-factor authentication. We take care of keeping your business safe, so you can focus on making your business a success.

2. Loffler Companies, Inc.
3. Code42
4. Edina Alarm

### BEST Fabrication Company

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   - We offer the highest quality turnkey solutions for residential and commercial buildings. Our passion, professionalism, quality, and experience are evident in each and every building we frame.

2. Fabcon Precast
3. MG McGrath, Inc.

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1. **Perkins & Will**
   - Our goal is to design places that make a positive difference in the world. That’s why people are at the heart of everything we do.

2. Cunningham Group
3. McCaren Designs, Inc.
4. Sambatek

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1. **Andersen Windows**
   - Whether you’re restoring a historic building or designing new, Andersen has the architectural and commercial products plus the design services to create all you envision.

2. Pella Windows
3. Marvin Windows
4. MG McGrath, Inc.
5. Northern Glass and Glazing

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2. Kaufman Roofing
3. Horizon Roofing, Inc.

BEST Paving

1. Northland Paving
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2. Metro Paving Inc.
3. Minnesota Roadways Co.

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1. United Rental
   Building a better future is our commitment to the people and communities we serve. Our diverse customer base includes construction and industrial companies, utilities, municipalities, government agencies and independent contractors.

2. Sunbelt
3. Ziegler Cat

BEST Mechanical Engineering Firm

1. Michaud Cooley Erickson
   Our staff of engineering and project management professionals possess an exceptional breadth and depth of knowledge in the disciplines of mechanical and electrical engineering, lighting, security, fire protection, commissioning, audio/visual, energy efficiency and facilities management.

2. Dunham Associates
3. Steen Engineering, Inc.

BEST Construction Law Firm

1. Messerli & Kramer
   The attorneys in Messerli Kramer’s Construction and Real Estate group have substantial experience representing developers, owners, and subcontractors in unique and complex construction and real estate litigation arising throughout the project lifecycle.

2. Fabyanske, Westra, Hart & Thomson P.A.
3. Hellmuth & Johnson

BEST Local Brewery

1. Surly Brewing Co.
   Each day, Surly relentlessly pursues craft beer perfection. Pushing boundaries. Refusing to brew to style. Except when we do. Surly has been a proudly independent craft brewery for 14 years. We wouldn’t have it any other way.

2. Dangerous Man
3. Fulton Brewing Taproom

Dining & Leisure

BEST Local Brewery

1. Surly Brewing Co.
   Each day, Surly relentlessly pursues craft beer perfection. Pushing boundaries. Refusing to brew to style. Except when we do. Surly has been a proudly independent craft brewery for 14 years. We wouldn’t have it any other way.

2. Dangerous Man
3. Fulton Brewing Taproom

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3. JuryThink LLC

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3. University of St. Thomas School of Law

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3. University of St. Thomas School of Law
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2. Minnesota Translations
3. Bridge-World Language Center

BEST Trust Administration

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Thrivent Trust Company provides investment management and administrative services so you don’t feel the drain on your organization’s future. Put focus back on your organization’s future.

2. Securian
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We are here for you.

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